



“Turning fragmented retail data into business actions that boost performance, maximize customer value, and grow profitability.”

Aug 2026



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Summary of Key Investor Risks

ShelfieTech has developed a promising retail execution intelligence platform with existing customers, recurring SaaS revenue, and a strategic opportunity to expand into retail data monetization. Investors should consider the following key risks before making an investment decision.

1. Early Scale and Revenue Concentration Risk - still at an early stage of commercial scale. Current revenue base remains small and may be vulnerable to customer churn, delayed renewals, pricing pressure, or slower-than-expected upselling.
2. Geographic Expansion Risk - Commercial validation is currently concentrated in Israel. Expansion into North America and Europe will require investment in sales, partnerships, integrations, customer success, and local credibility. Given long retail technology sales cycles and complex system integrations, ShelfieTech may face delays, higher customer acquisition costs, and slower-than-expected revenue growth.
3. Execution Risk in Moving from SaaS to Data Monetization - Much of ShelfieTech's upside depends on successfully evolving from a SaaS execution platform into a retail data monetization business. This opportunity remains largely prospective and will require sufficient retailer data, clear usage rights, effective anonymization, and commercially valuable data products. If this transition is not achieved, ShelfieTech may remain a smaller retail SaaS company rather than a higher-value data platform.
4. Data Privacy, Ownership and Compliance Risk - The data monetization model creates legal, commercial, and reputational risks. Retailers may resist external use of sensitive sales, pricing, inventory, loyalty, or customer data, even if anonymized. ShelfieTech will need clear contractual rights, strong data governance, privacy compliance, cybersecurity protections, and robust controls. Any misuse, breach, or regulatory issue could damage trust and limit data monetization.
5. Competitive Risk - operates in a competitive market with powerful incumbents such as SAP, Oracle, Snowflake, Tableau, Zebra, UKG, RetailNext, and Trax. These companies have stronger brands, deeper enterprise relationships, larger sales teams, and greater resources. They may develop similar AI execution tools, bundle competing features, or use pricing power to limit ShelfieTech's ability to win larger customers.
6. Technology and Integration Risk - value depends on unifying fragmented retail data and converting it into actionable insights, task generation, execution verification, and continuous learning. This requires reliable integration, data normalization, AI/ML performance, user adoption, and operational accuracy. Legacy systems, poor data quality, implementation issues, inaccurate recommendations, or weak ROI could limit customer expansion and retention.
7. Market Sizing and Valuation Risk - The addressable market is large, driven by a claimed \$400 billion to \$550 billion data monetization opportunity. Investors may view this as overstated; the achievable valuation multiple may be materially lower than the company's strategic upside case.
8. Financing and Dilution Risk - the current cap table appears clean, with 24 million shares and no options, warrants or RSUs. However, international expansion, AI development, enterprise sales, and data product commercialization are likely to require additional capital. Future financings may dilute existing shareholders, particularly if capital markets are weak or if the company does not achieve near-term commercial milestones.

Overall Risk Assessment

ShelfieTech offers a credible platform with initial market validation, recurring revenue, and a potentially attractive data monetization strategy.

The principal investment risk is whether ShelfieTech can successfully scale beyond its current Israeli customer base and convert its SaaS platform into a defensible, high-value retail data business.

Investors should focus due diligence on customer retention, ARR quality, data rights, integration costs, competitive differentiation, North American/EU go-to-market execution, and the realism of the data monetization revenue model.



Retail is Drowning in Data and Starving for Execution.

Distilling complex retail data into **clear execution that drives results**

ShelfieTech Company Snapshot

#1

Leading
Team

Proven Retail Leadership

Retail, technology, and growth experts with decades of experience, including building and scaling companies across global markets such as A2Z, Elad Hotels, DIG Ltd., and more.

AI

Native

Intelligent AI-Based Execution

Unifies data from organizational information sources such as POS, ERP, CRM, and eCommerce, identifies anomalies, prioritizes tasks, and learns continuously.

2X

Revenue
Streams

Dual Revenue Model

SaaS today, high-value data monetization tomorrow.

+50

Top-Tier
Clients

Proven Platform in Action

Active across dozens of retail chains in Israel, with consistent usage — including ACE, ZER4U, GOLF&CO, Isracard, and more.

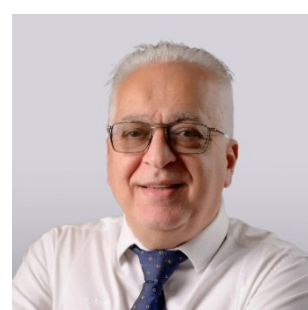
\$

Recurring Revenue
& Growth

\$1M+ ARR

With minimal capital investment, the company indicates strong demand, high efficiency, and a clear expansion model.

Team built to execute at scale



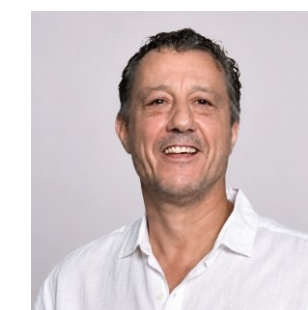
Bentsur Joseph
CEO & Chairman

Serial entrepreneur with a proven track record in building and scaling companies. Founder and former CEO and Chairman of A2Z Cust2mate Solutions Corp (NASDAQ: AZ). Previously served as Chairman of the international Elad Hotels chain and as CEO of DIG Ltd., a public company traded on the Tel Aviv Stock Exchange, which manufactures and markets electrical components across Israel.



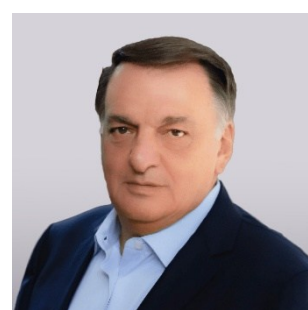
Gal Ezrach Gindin
COO

Operations executive with a strong background in high-tech transactions, capital markets, and public offerings. Leads cross-functional execution, organizational scaling, and the transition from technology development to a fully operational company. Previously served as a lawyer at Shibolet & Co. and currently also serves as COO of A2Z Cust2mate Solutions Corp (NASDAQ: AZ).



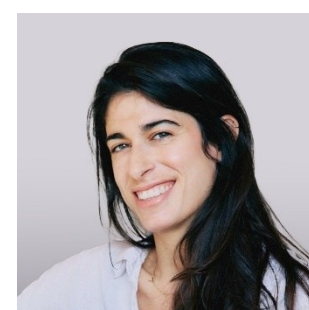
Itzik Atias
CTO

Technology leader with extensive experience in Retail Tech, AI, and platform development. Leads the platform architecture, turning advanced research into robust, stable, and scalable systems.



Alan Rootenberg
CFO

Finance executive with 35+ years of experience in corporate finance and capital markets. CPA with deep public company experience across NASDAQ, TSX, TSXV and CSE. Also currently serves as CFO of A2Z Cust2mate Solutions Corp (NASDAQ: AZ).



Meytal Joseph
CBO

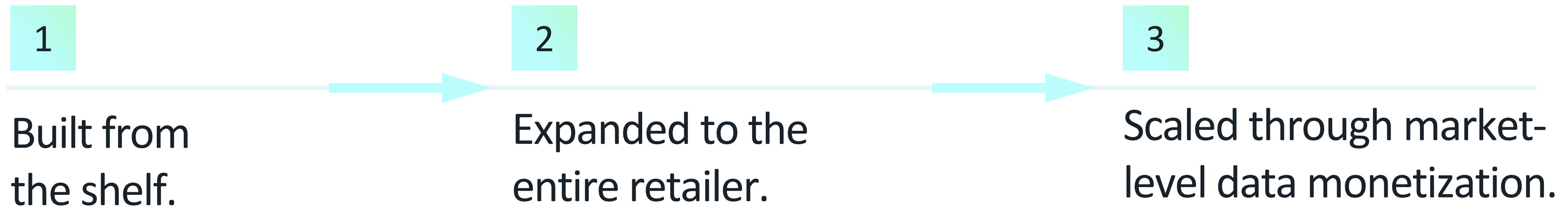
Business development and growth executive with experience leading AI products from concept to commercial success. Translates AI capabilities into market opportunities, strategic partnerships, and measurable revenue growth. Previously served as Director of Business Development at A2Z Cust2mate Solutions Corp (NASDAQ: AZ).



Ran Timor
CMO

B2B growth leader with 20+ years of experience positioning complex technologies and turning them into demand and revenue. Drives category narrative, go-to-market strategy, brand equity, and commercial messaging across startups and enterprise environments.

From Shelf Execution to Retail Intelligence



Shelf Execution → Retailer-Wide Intelligence → Market-Level Monetization

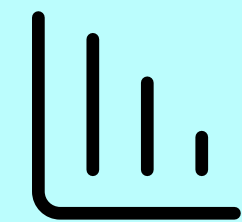
From execution platform to global retail data business.

The Business and The Market



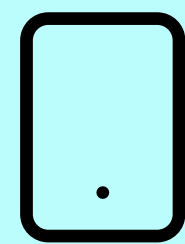
The Challenge

Retail is Drowning in Data and Starving for Direction.



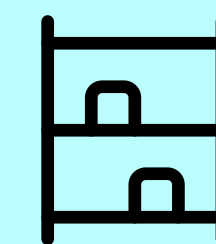
Data Silos

Sales, inventory, and loyalty data sit in isolated systems that never talk to each other.



Paralysis by Analysis

Traditional BI tools visualize what's wrong but never show teams how to fix it.



Execution Failure

Teams act too little, too late, and smaller retailers feel it most.

\$ 82B

lost annually to out-of-stocks in the **US alone** – and most of it isn't a detection problem. It's an **execution failure**.

\$ 400-550B

Unutilized BIG data **revenue potential**

Retail Intelligence Is Becoming a Multi-Billion-Dollar Global Market

TAM: \$410 to \$560B
Global market opportunity

SaaS REVENUE
\$10B

Retail Analytics & Operational Intelligence

DATA MONETIZATION
\$400-550B

Retailer-sourced data assets

Sources: Grand View Research (Data Broker Market), eMarketer, Statista, adtech market estimates

Not a Concept.

A Proven Platform. 3 Years. Dozens of Retailers.

Already running at scale across Israel:



"Covers 99% of our analytics needs and keeps expanding ."

Yossi Cohen, CEO | ZER4U

"Immense value — lower costs, faster response, better efficiency." Shimon Hadad, VP Business | Isracard

Why Now

Three shifts have made retail execution intelligence possible — and urgent.

1

AI is finally production-ready

Real-time ML at retail scale and cost, closed-loop execution is now feasible **outside enterprise giants**.

2

Retail margins are collapsing

Inflation, labor, and channel fragmentation have squeezed mid-market chains. Dashboards aren't enough - **they need action**.

3

Retail data is a new asset class

FMCG suppliers, benchmarking platforms, and AI labs now pay **real dollars** for the operational data retailers already generate.

The dashboard era is over.

The Only Platform That Closes the Loop and Monetizes the Data

		Point Solutions		Functional Systems		Infrastructure Platforms
Capability	ShelfieTech	Trax	RetailNext	Zebra Reflexis	UKG (Kronos)	SAP / Oracle/ Snowflake / Tableau
Multi-source data integration	✓	~	~	~	✗	✓
AI-prioritized task queues	✓	✗	✗	✓	✓	✗
Closed-loop execution verification	✓	✗	✗	✓	~	✗
Cross-retailer market intelligence	✓	~	~	✗	✗	✗
Data monetization to CPG brands	✓	~	✗	✗	✗	✗

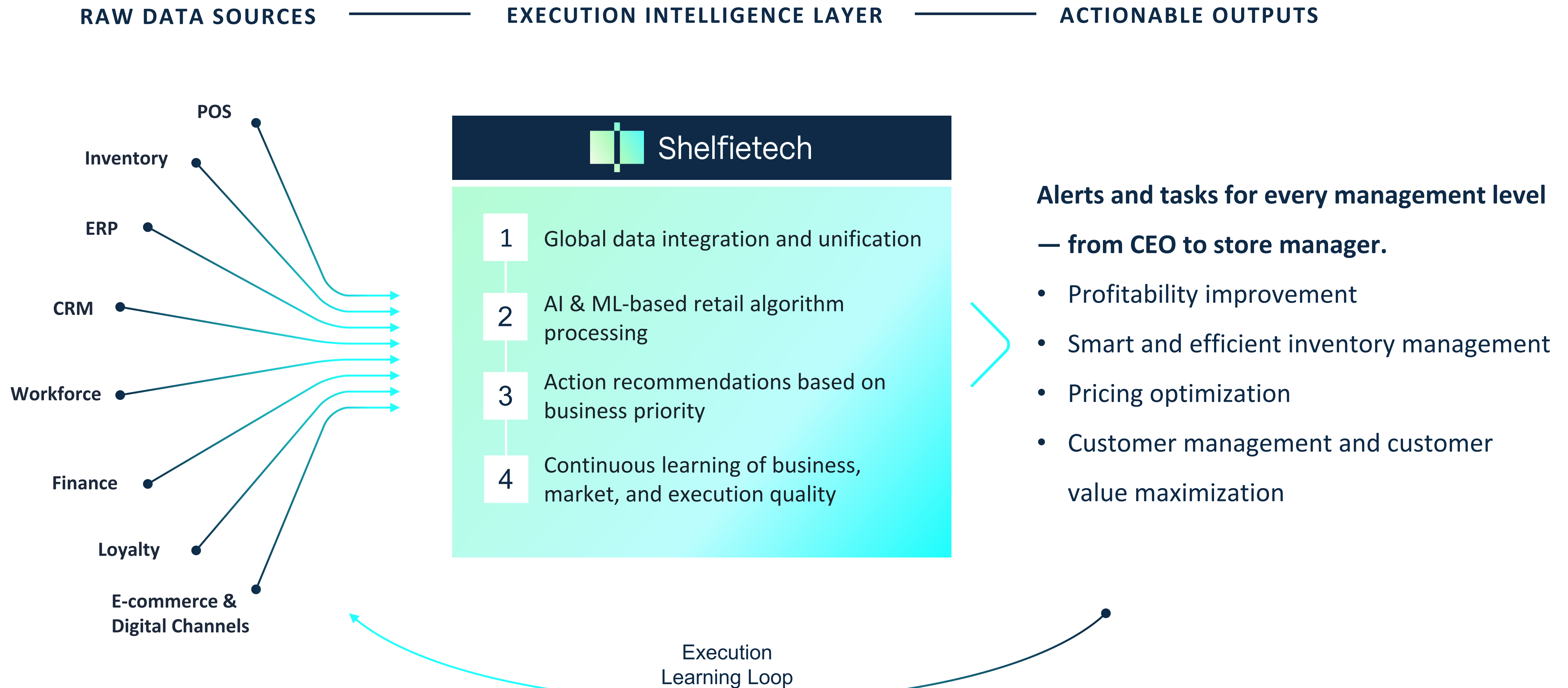
- Based on current competitive research, ShelfieTech appears uniquely positioned across both market intelligence and data monetization.
- <https://www.grandviewresearch.com/industry-analysis/data-broker-market-report>

✓ Yes ~ Partial ✗ No

Our Offering, & Technology



A New Category: Retail Execution Intelligence



Why ShelfieTech

Built for **Retail**

Fast deployment & integration

Retail-native workflows

Embedded execution workflows

Retail Execution **Intelligence**

Built on years of retail operational expertise

Continuous learning loops

Smarter with every interaction

Built to **Scale**

Proven leadership team

Strategic partners & integrations

Cross-network intelligence layer

Easy to deploy. Hard to replicate.
Harder to replace.

From Proven Platform to Global Big Data Business

Our roadmap from a deployed retail platform to AI execution and global BIG data monetization

1

2023–2024
Infrastructure

Built, Proven
Active since 2023. Dozens of active retail chains in Israel.

2

2024-2026
Sales

**Balanced with
Recurring SaaS Revenue**
Growing subscription revenue with a lean operating model and minimal support burden.

3

2026-2027
Expansion

**Expanding the customer
base in Israel and globally**
Expand into North American and EU mid-market chains. Grow ARR per customer.

4

2027-2028
Building Data Scale

**Reaching Critical Mass of
Big Data**
Creating the foundation for future market intelligence.

5

2029+
Big Data
Monetization

Big Data Monetization
Benchmarks, data products, API products, and retail media products based on cross-market Big Data, accumulated in the system.



Isracard

Leading Israeli credit card company — 45+ years in market.

Traded on the Tel Aviv Stock Exchange,
~NIS 3B market cap

Discounting and clearing services
to leading credit brands

Serves approximately **100,000**
businesses nationwide

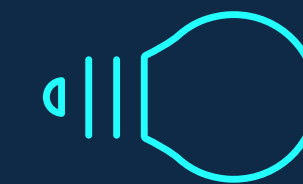
“The system brings immense value to shoppers and to loyalty management — lowering costs, reducing response times, and significantly improving efficiency.

Shimon Hadad, VP Business Division



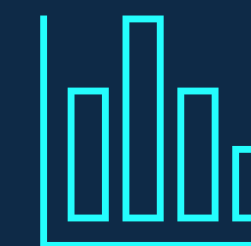
The Challenge

Optimize customer loyalty management and unlock value from massive transactional big-data assets.



The Solution

AI-driven loyalty program with seamless point accumulation, redemption management, and a dedicated benefits portal.



The Outcome

Deeper expansion within the existing customer base and new partner revenue streams unlocked through data analysis.

ZER4U



Israel's leading chain in flowers and gifts.

Nationwide flowers and gifts chain.

26 fully owned branches with real **operational scale**.

Fast delivery and omnichannel model.

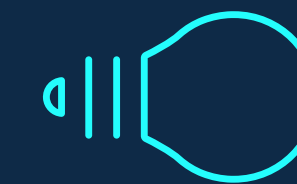
"It covers 99% of our analytics needs and keeps expanding."

Yossi Cohen, CEO



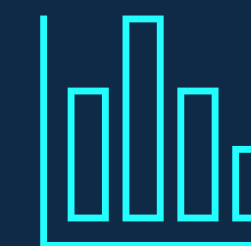
The Challenge

Managing inventory across a large number of branches and item types, with a high need for accurate, real-time identification of changing demand patterns.



The Solution

A smart transfer model based on sales, inventory, demand, and branch behavior data, designed to predict shortages and organize controlled, actionable recommendations.



The Outcome

Higher profitability, improved inventory control, expanded control over sales points, faster decision-making, and fewer operational errors in the management process.

BIG Data Monetization Revenue Model

ShelfieTech helps retailers monetize their BIG data while giving smaller chains access to market-level insights once available only to retail giants.

Revenue Layer		What It Delivers
Market Benchmarks	>	Compare performance against broader market patterns
Data Products	>	Pricing, promotion, inventory, and demand insights
API Access	>	Direct data flow into brand and supplier systems
Retail Media Intelligence	>	Better targeting, measurement, and campaign optimization

WIN-WIN

New revenue for retailers through a rev-share model.
Enterprise-grade intelligence for every chain.

The Company and Financials



Proforma – Net Assets



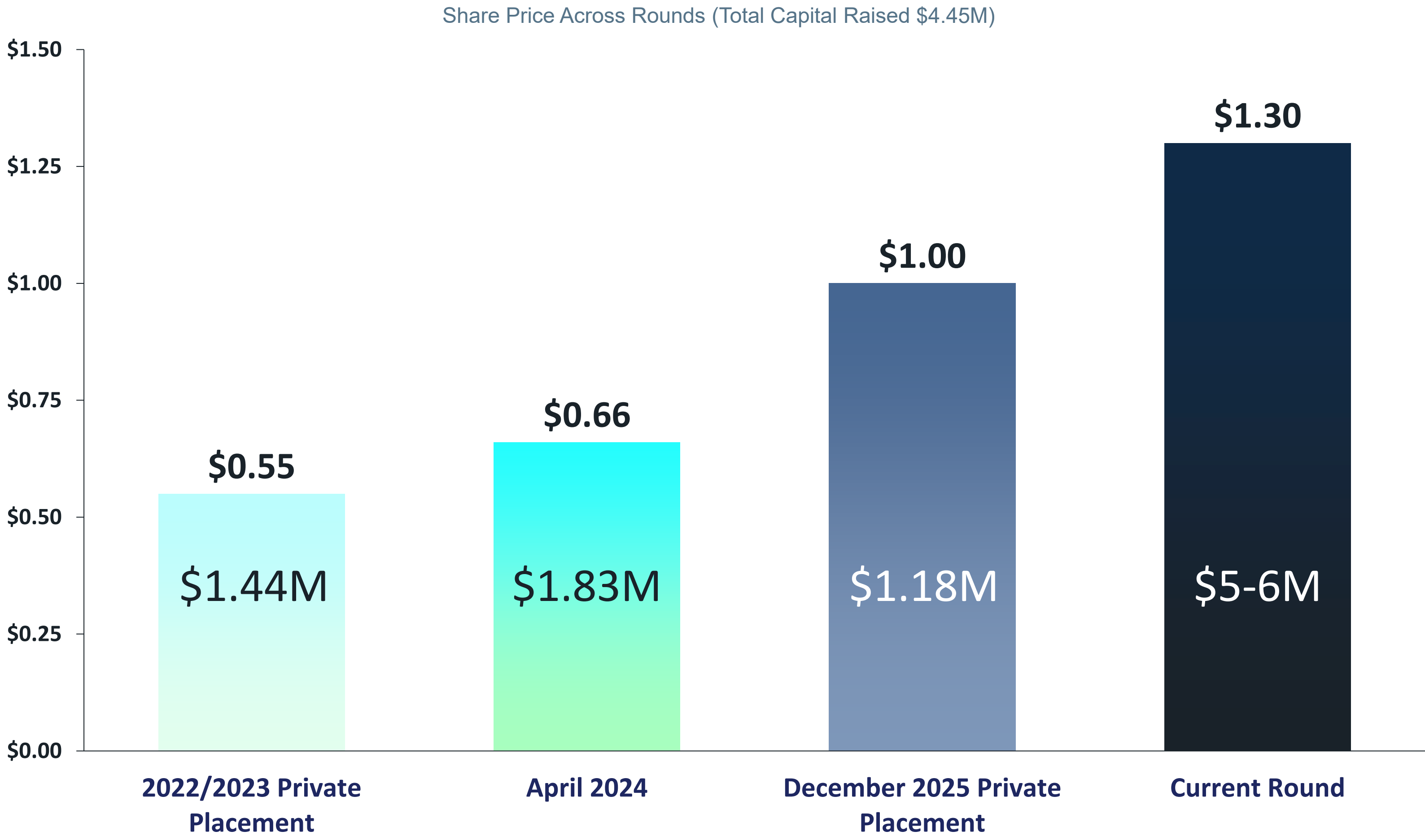
As of December 31, 2025 (USD)	Total
ASSETS	
Cash	1,882,305
Restricted deposit	9,869
Accounts receivable	191,762
Other receivables	293,360
Total Current Assets	2,377,296
Fixed assets	56,684
Total non-current assets	56,684
Total Assets	2,433,980
LIABILITIES & EQUITY	
Accounts payable	608,041
Bank loans	164,629
Related parties payable	100,802
Accrued expenses	164,737
Total Current Liabilities	1,038,209
Total Liabilities	1,038,209
Net Assets	1,395,772

ShelfieTech – Capital Raises & Share Price

24M
Shares

Nil
Options

Nil
Warrants



Current Financing Terms

Sale price: USD 1.30 per share

Sale lock-up: The shares sold are locked for a period of 4 months and one day for investors who are not U.S. citizens.

Allocation mechanism

- The investor transfers the investment funds to the company's account.
- The company undertakes not to use the funds until the share allocation is completed through DRS.
- After the allocation, the investor receives DRS approval.
- The DRS can be deposited with the investor's broker.

Use of proceeds

- The company intends to use the proceeds for:
- Expanding marketing and sales activities in Israel and globally.
- Growing the customer base and commercial expansion.
- Continued product development.
- Developing monetization capabilities for the data accumulated in the system.

ShelfieTech helps retailers turn data into real business actions, improving business performance and creating a new revenue stream.

From an execution platform to a global data company.





Thank You